

U. S. Small Business Administration

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SBA Success Story: Soclaris Contracting



Sonny Rosenal, President of Soclaris Contracting, an environmental remediation and construction services firm, decided to venture out on his own after reaching a crossroads in his career. He had worked in the industry for many years for other companies and after careful thought decided he had the technical and field experience necessary to run a business for himself.

In February 2001 he obtained a General Engineering A license and Hazardous Materials Remediation Certificate and thus began Soclaris Contracting. Soclaris Contracting specializes in environmental remediation services and solutions for hazardous and non-hazardous waste, including the installation, repair, removal and testing of fuel tanks, contaminated site cleanup, and brokering waste disposal.

One of the challenges faced by Soclaris Contracting was the development of new business. Sonny Rosenal works hard to ensure clients are happy with the company's work and continue to make referrals.

Additionally, the company was able to secure bonding assistance through HCC Surety Company to help secure a project with the U.S. Forest Service. Soclaris Contracting was able to receive a \$50,000 Bid Bond as well as a Performance Bond in the amount of \$188,000 through SBA's Surety Bonding Program, which provides guarantees on bid, performance, and payment bonds for small contractors.

Sonny Rosenal has the highest expectations for the company's continued growth as they strive to provide the best service at the most competitive price.

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